

cargo factsemea 2020

MONDAY, FEBRUARY 3

17:00 REGISTRATION OPENS

Location: Grand Seven

Sponsored by:



17:30 OPENING COCKTAIL RECEPTION

Location: Grand Seven

Sponsored by:



TUESDAY, FEBRUARY 4

08:00 REGISTRATION OPENS

Location: Ballsaal Foyer

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08:00 - 09:00 NETWORKING BREAKFAST

Location: Ballsaal Foyer

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09:00 - 09:15 CHAIRMAN'S OPENING REMARKS

Location: Ballsaal Ballroom

09:15 - 10:15 SESSION ONE: PANEL - 2020 VISION: EMEA'S NEXUS BETWEEN INNOVATION AND AIRFREIGHT OPPORTUNITY

Location: Ballsaal Ballroom

Senior executives from leading cargo carriers discuss strategies for weathering an air cargo market battered by trade frictions, and best practices for tapping into promising growth opportunities.

- Bringing Industry 4.0 to air cargo
- EMEA hubs: where will the freight fly?
- The potential of own-controlled networks in Europe
- Unmanned cargo aircraft in EMEA and beyond

PANELISTS:

Wolfgang Meier, President, SilkWay West Airlines

Silke Niemann, Vice President Global Sales Management, Lufthansa Cargo

Turhan Özen, Chief Cargo Officer, Turkish Airlines

Wendy Sowers, Director, Commercial Airplanes Market Forecasting, Boeing

MODERATOR:

Charles Kauffman, Senior Editor, Cargo Facts

10:15 - 11:00 MORNING BREAK

Sponsored by:



Location: Ballsaal Foyer

11:00 - 11:30 SESSION TWO: PRESENTATION - SETTING THE SCENE: EUROPEAN EXPRESS AND E-COMMERCE TRENDS

Location: Ballsaal Ballroom

Presenter: Frederic Horst, Managing Director, Cargo Facts Consulting

11:30 - 12:15 SESSION THREE: PANEL - DISRUPTION AND FLEET EVOLUTION ON THE HORIZON IN EMEA EXPRESS

Location: Ballsaal Ballroom

- Trends in time-definite express delivery across Africa, Europe and the Middle East
- e-commerce freighter aircraft developments
- Assessment of EMEA modes

PANELISTS:

Johannes Jähn, Marketing Director, CargoLogic Germany

Lars Jordahn, Chief Executive Officer, West Atlantic

Jorn Van de Plas, Senior Vice President Air Network, FedEx Express Europe

Roland Weil, Vice President Sales Cargo, Fraport AG

MODERATOR:

Jim Edgar, Senior Consultant, Cargo Facts Consulting

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12:15 - 13:30 LUNCH PRESENTATION

Location: Ballsaal Ballroom

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13:30 - 14:45 SESSION FOUR: DEMOvation CHALLENGE

Location: Ballsaal Ballroom

- Logistics- and drone-focused startups demonstrate cutting-edge and innovative airfreight solutions
- Audience members question startups, participate in the "Best in Show" voting
- Industry experts to judge demos and award 'Best in Show' prize for most promising technology

HOST:

Jeffrey Lee, Associate Editor, Cargo Facts

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14:45 - 15:15 AFTERNOON BREAK

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Location: Ballsaal Foyer

15:15 - 15:30 DEMOvation CHALLENGE JUDGING

Location: Ballsaal Ballroom

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15:30 - 16:15 SESSION FIVE: PANEL - DIGITAL CARGO STRATEGY

Location: Ballsaal Ballroom

- Overcoming obstacles to tech adoption
- Maximizing capacity and optimizing yields using machine learning and AI
- Best practices for digital sales
- Where does specialty cargo fit?

PANELISTS:

Andrey Andreev, Vice President, Europe, AirBridgeCargo

Carly Morris, Head of Innovation, International Airlines Group Cargo

Frédérique Pelger, Director Digital Commercial, AF-KLM Cargo

Christopher Shawdon, Head of Business Development, CHAMP Cargosystems

Sara Van Gelder, Cargo Development Manager, Brussels Airport Company

MODERATOR:

Jeffrey Lee, Associate Editor, Cargo Facts

17:30 CARGO FACTS EMEA GALA DINNER

Location: Westhafen Pier 1

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WEDNESDAY, FEBRUARY 5

08:00 REGISTRATION OPENS

Location: Ballsaal Foyer

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08:00 - 09:00 NETWORKING BREAKFAST

Location: Ballsaal Foyer

09:00 - 09:10 CHAIRMAN'S OPENING REMARKS

Location: Ballsaal Ballroom

09:10 - 10:10 SESSION SIX: PANEL - NEW FREIGHTER CONVERSION PROGRAMS AND OPPORTUNITIES

Location: Ballsaal Ballroom

- Introducing a new fleet type
- Supply and demand forecasts for current and future conversion programs
- Operating next-generation freighters profitably

PANELISTS:

Colin Grant, Chief Executive Officer, ASL Airlines Europe

Alastair Willson, Managing Director, Titan Airways

Stefan Kageman, Senior Vice President, Head of Aircraft Marketing, Vx Capital

MODERATOR:

Charles Kauffman, Senior Editor, Cargo Facts

10:10 - 10:40 SESSION SEVEN: FIRESIDE CHAT

Location: Ballsaal Ballroom

Peter Gerber, Chief Executive Officer of Lufthansa Cargo, sits down for a one-on-one chat on industry trends and strategies.

10:40 - 11:15 MORNING BREAK

Location: Ballsaal Foyer

11:15 - 12:00 SESSION EIGHT: PANEL - EMERGING EMEA MARKETS

Location: Ballsaal Ballroom

- An overview of the emerging markets and the commodities driving growth in Africa, Europe and the Middle East
- Technology and equipment requirements for new EMEA cargo flows
- Partnerships and making new routes sustainable
- How will changing regulations impact growth?

PANELISTS:

Henrik Ambak, Senior Vice President, Cargo Operations Worldwide, Emirates SkyCargo

Peter Musola, General Manager Cargo, Kenya Airways

MODERATOR:

Jim Edgar, Senior Consultant, Cargo Facts Consulting

12:00 - 13:00 LUNCH PRESENTATION

Location: Ballsaal Ballroom

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**13:00 CONCLUSION**